



Across the Fence

The Ashburn Farm Community Newsletter

March 2022 | Volume 34, Issue 3 | Distribution 4,400

The Association will hold an Annual Meeting of the Members on April 5, 2022, at the Association Community Center located at 21400 Windmill Drive at 8:30 p.m.

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Across the Fence

The Ashburn Farm Community Newsletter

LOOKING AHEAD

Coming in April

- Assessments Due on the 1st
- Board of Trustees Meeting on the 1st
- Architectural Review Board Meeting on the 14th
- Budget and Finance Meeting on the 15th
- Townhome Committee meeting on the 21st
- Architectural Review Board Meeting and Hearing on the 28th

IN OBSERVATION OF THE FOLLOWING HOLIDAYS, THE OFFICE WILL BE CLOSED:

Monday, May 30th – Memorial Day

Monday, July 4th – Independence Day

Monday, September 5th – Labor Day

Thursday, November 24th and Friday, November 25th - Thanksgiving

Friday, December 23rd , Monday, December 26th - Christmas

Friday, December 30th – New Years

Please contact the Association to be added to our email blast for alerts about unscheduled closers and more! Email the request to info@afhoa.net to be added today!

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ASHBURN FARM ASSOCIATION

21400 Windmill Drive, Ashburn, VA 20147
Main: 703-729-6680 Fax: 703-729-0247
AshburnFarmAssociation.org • info@afhoa.net
Association Office Hours:
Monday – Friday, 9:00 am to 5:00 pm
Closed most major holidays

ASSESSMENT INFORMATION OFFICE

Summit Management Services: Homeowners
monthly assessment dues payments
Main: 301-495-0146 Fax: 301-942-3442
summitmanage.com
accountsreceivable@summitmanage.com

Mail Payments To:

Ashburn Farm Association C/O Summit Management
Processing Center
PO BOX 95366
Las Vegas, Nevada 89193-5366

ASHBURN FARM ASSOCIATION STAFF

General Manager Jeremy Cushman • gm@afhoa.net

Director of Operations

William "Chip" Mathews • maintenance@afhoa.net

Architectural & Covenants Director Karen Lowe • arb@afhoa.net

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Covenants Inspector Rachel Hess • disclosures@afhoa.net

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***Notary Public Kristen Cornwell** • kcornwell@afhoa.net

Administrative Assistant Marie Walton • mwalton@afhoa.net

Maintenance Assistant Ronald Moran • rmoran@afhoa.net

*Notary Public at Large for the Commonwealth of Virginia
(call for information or appointment; \$5/document)

BOARD OF TRUSTEES

PRESIDENT David Tighe • bot@afhoa.net

VICE PRESIDENT Scott Batchelder • sbatchelder@afhoa.net

SECRETARY Cary Hancock • chancock@afhoa.net

TREASURER Steve Lubore • slubore@afhoa.net

TRUSTEES

Rich Oakley • roakley@afhoa.net

Doug Brewer • dbrewer@afhoa.net

Mark Fedak • mfedak@afhoa.net

COMMITTEES

Architectural Review Board: arb@afhoa.net

Budget & Finance: cjean@afhoa.net

Events: events@afhoa.net

Across the Fence

This is a monthly community publication for the residents of Ashburn Farm. Published by Ashburn Farm Association.
Editor – Kristen Cornwell

4400 Total Circulation mailed to residents and owners.
Printed by GAM Printers, Sterling, VA.

DEADLINES:

Display Advertising – 10th of the preceding month
Classified Advertising – 10th of the preceding month
Committee Reports/Community News – 15th of the preceding month

For more information on Advertising Specifications and Guidelines, please see the back pages of the newsletter.

Neither the Ashburn Farm Association, its Members, or the Board of Trustees recommends or endorses any advertiser. The Ashburn Farm Association reserves the right to decline any advertisement for any reason deemed appropriate. Submitted materials are the author's opinion and do not reflect the views of Ashburn Farm Association, its Members, or the Board of Trustees. For the sake of clarity or length, the Editor or General Manager may edit articles.

Ashburn Farm Association Staff

The Association Staff is responsible for enforcing the rules and regulations of the Association. The staff cannot make or change rules nor can they make arbitrary exceptions to existing rules. We are happy to assist you with any questions you may have or provide information. The Association Office is open 9a.m. to 5 p.m. Monday through Friday.

Ashburn Farm Board of Trustees

The Board of Trustees is an all-volunteer resident group that is responsible for interpreting the covenants and rules governing Ashburn Farm. Board of Trustees meetings are held on the first Tuesday of every month at 7:00 p.m. at the Windmill Community Center located on Windmill Drive. All Ashburn Farm homeowners are encouraged to attend.

Ashburn Farm Assessments & General Information

Collection Policy

Assessments are due the first day of each month. Any installment of the annual assessment not paid to the Association within thirty (30) days after the due date shall be considered delinquent and a late charge of \$25.00 shall be assessed to the Owner and posted to the Owner's account every thirty (30) days delinquent.

Home Sales

Effective July 1, 1989, the Virginia General Assembly enacted a new law entitles the "Virginia Property Owner's Association Act". This act required the seller of a home to make certain disclosures to the intended purchaser of their lot. All home sales in Ashburn Farm are subject to the Virginia Property Owner's Association Act. A written request of the Association Disclosure Package and a check in the amount of: \$225.00 for an electronic disclosure (via email) for townhome/single family; \$250.00 for a paper disclosure for townhome/single family; \$100.00 for electronic or paper disclosure for condo; are required to begin processing. A rush fee of \$50.00 may be paid to receive your disclosure within 3 days. Checks should be made payable to the Ashburn Farm Association. A form is available on the website or at the Association office. The completed package will be issued within 14 calendar days to the requesting party or agent. For further information, please contact the Association office.

2022 HOMEOWNER ASSESSMENTS

Assessments	2022 Monthly Fee	2022 Quarterly Fee
Public Street Homes (VDOT-maintained)	\$93.41	\$280.23
Private Street Homes (HOA-maintained)	\$105.10	\$315.30
Condos & Apartments (Privately-maintained)	\$68.95	\$206.85

Please remember that **HOA assessments** are due on the **1st of each month**. The rates have changed slightly for 2022 and can be found above.

- If you are signed up for ACH payments through Summit Management, your payments will automatically update to the 2022 dues amount.
- If you are signed up for recurring payments through your bank, you will need to log into the link below and update your payment amount:
<https://onlinepay.allianceassociationbank.com/Login.aspx>

Be sure to contact Summit Management if you have any questions concerning your account or payment options:
Summit Management Services, Inc.

www.summitmanage.com • Phone: 301-495-0146 • accounting@summitmanage.com

BOARD BRIEFS

A complete draft of the Board Meeting Minutes will be reviewed and approved at the next Board Meeting, which are held the first Tuesday of each month. A complete set of minutes is available on the Association's website, Board of Trustees page: <https://ashburnfarmassociation.org/board-of-trustees/>.

The following Meeting was held on February 1, 2022. President, David Tighe, called the meeting to order at 7:00 PM.

APPROVAL OF MINUTES

Motion to approve the January 4th Board meeting minutes as submitted, passed, (4/0/0/3), Mr. Hancock, Mr. Oakley, and Dr. Lubore, absent.

BOARD MEMBER COMMENTS

Mr. Tighe– expressed his thanks to Mr. Hancock and Mr. Cushman for all their work over the last month reworking the process to improve the language for the 2022 Inspections.

Mr. Fedak – extended thanks to the Association staff team for their work on getting the newsletter on-time and on-schedule; he stated he likes the look, the sections and community info.

Mr. Batchelder – expressed that he is glad that Mr. Tighe is feeling better and back in charge.

PUBLIC FORUM –

No public comments were made.

MANAGER'S REPORT – reported by Mr. Cushman

Annual Inspection Notices, Process, Communication – the Board received email copies of Association Templates used to communicate with the membership from Mr. Hancock. There is much work to do to update the letters to be input in the Vantaca database before they can begin to be used. Mr. Cushman echoed support for the change in terminology from “Priority One, Two & Three” to “Issues, Concerns and Observations” and the mailing of a postcard to alert properties without a correction priority that their inspection report is available on the Vantaca portal.

Solar Panel Installation Update – still awaiting approval from Dominion Energy for the interconnection application. Once approved, the panel installations will take approximately 2 weeks total; there are no concerns with installation being complete before the pools open.

Swimming Pool Usage Rates – Mr. Cushman provided rate comparisons for other pools in the area and increased hourly costs with a recommendation to in-

crease the hourly rate to \$125. A **motion to approve increasing the pool usage rate to \$125 per hour for the Windmill Pool, passed, (5/0/0/2).** Mr. Hancock and Mr. Oakley, absent.

Dog Park Committee Draft Charter Review – Mr. Cushman stated the recent Townhome Survey responses included three requests for a dog park. The draft charter is for review, comment, and suggestions from the Board so that once the committee meets it can move forward.

Unique Neighborhood Standard – New Colony I & II – three homeowners were in attendance for this agenda item. Mr. Tighe clarified that this is in reference to the Architectural Review Board approving fencing that is prohibited by the Unique Neighborhood Standards as outlined in the Architectural Standards and that the committee has yet to recommend a change to the Unique Neighborhood Standard regarding fence style, material, and color.

Resource Path Lab Mobile Testing Site Request – The Association was contacted to consider allowing a trailer for providing Covid Testing for LCPS students and staff for symptomatic or exposure to Covid; they will also provide testing for travel. Breezyhill Pool parking lot was discussed as a convenient location. A **motion to approve the use of Breezyhill Pool parking lot space by Resource Path Lab until Memorial Day weekend, subject to approval by the Association attorney, passed, (5/0/0/2).** Mr. Hancock and Mr. Oakley, absent.

Architectural Review Board Meeting Minutes – there was brief discussion regarding whether there are standards for solar installation applications. **Action Item: Mr. Cushman to request the Architectural Review Board develop a Standard.**

Budget & Finance Meeting Minutes, Bank Balances & Financials – Dr. Lubore gave a brief synopsis of the January meeting.

Townhome Neighborhood Committee – Mr. Butler, Chairman, provided an update on Committee activities, spoke about an upcoming Parking survey, and presented analysis of 5 key questions from the recent Trash survey. He presented a proposal that included a pilot program for a trash corral, education/friendly reminders through posters and mailers, volunteer involvement, and the possibility of changes to violation hearings. After Board discussion, a **motion for Ashburn Farm Association to spend up to \$2,000 for a pilot trash corral system in a townhome area TBA, for six months, passed, (5/0/0/2).** Mr. Hancock and Mr. Oakley, absent.

continued on page 6

continued from page 5

OLD BUSINESS

2022 Event Planning – Summer Kick Off Road Closure – Safety was a concern; the Board expressed that closing the street was their preference. There was discussion about rain date, food vendors, tailgating, and a possible beer/wine area. Other Community events will be discussed in upcoming meetings.

2022 Above-Ground Pool Consideration – kiddie and day pools will be allowed; enforcement of the ban on all other above-ground pools will resume. Notification via newsletter, email blast, and/or letters to those who had them in previous years.

Annual Meeting Date of Record – a motion to approve Resolution 02012022 regarding the Annual Meeting 2022 to be held on April 5, 2022, passed, (5/0/0/2). Mr. Hancock and Mr. Oakley, absent.

NEW BUSINESS

Ashburn Farm Association Mobile App – Digital Pool Pass & Amenity Reservation Service -

Mr. Cushman provided an update on the progress, capability for integration with website and Vantaca, ease of use and overall impact/efficiency this app brings to the organization.

Directors & Officers Insurance Policy Renewal – Mr. Cushman provided an update to the Board of an information request that put this item on hold until finalized. **Item Tabled.**

Townhome Committee Charter Approval – a motion to approve the Townhome Committee Charter, passed, (5/0/0/2). Mr. Hancock and Mr. Oakley, absent.

Luis Rosado Tennis Academy Court Rental Agreement – a motion to approve the continuation of the agreement between Ashburn Farm Association and Luis Rosado Tennis Academy, passed, (5/0/0/2). Mr. Hancock and Mr. Oakley, absent.

INFORMATIONAL

Association Delinquent Status Report – There was nothing to report.

Motion to enter Executive Session to discuss probable litigation, passed, (5/0/0/2); 8:41PM.

The Board exited Executive Session and resumed regular session at 8:57PM.

A motion to begin administrative foreclosure proceedings against 21024 Timber Ridge Terrace #104, passed, (5/0/0/2). Mr. Hancock and Mr. Oakley, absent.

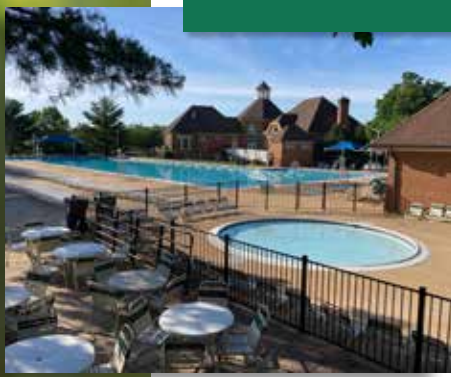
The Board of Trustees directed the Architectural Review Board that before approving another non-conforming fence, to consider and recommend a Unique Neighborhood Standard.

ADJOURNMENT

Motion to adjourn, passed, (5/0/0/2). Adjourned at 8:59PM.

Minutes for the Ashburn Farm Board of Trustees (BOT) Meeting are developed from meeting recordings and BOT member input by the Recording Secretary.

Too Early, you say? It's NEVER too early for pool passes!



During February and March we are often preoccupied with clearing driveways of snow, skiing the slopes or sipping hot cocoa by a roaring fire trying to thaw out from the winter chill. All too soon, warmer days will be upon us and we will be searching frantically for our pool pass so we can spend hours relaxing next to the cool, crystal clear water.



Did you know that the Association office processes new and updated pool passes throughout the year? To process new pool passes, an application, pictures and proof of residency to start the process can be emailed to pools@afhoa.net or you may stop by the office

between the processing hours of 10:00 am to 4:00 pm. If you are not sure if you are due for an updated pass, send an email to pools@afhoa.net, and we will check. Keep in mind that pool passes for adults are updated every five years, and children (up to the age of 21) are updated every three years. Passes should be issued for the first time at the age of two. Also, at the age of 9, children are required to have a picture on their pass.

If you are a tenant, a current lease and homeowner Offsite Information Contact Form are required to obtain your passes. The form is accessible on our website at www.ashburnfarmassociation.org, or you can submit a request for a copy to: pools@afhoa.net. The expiration dates for tenant passes will coincide with the end date on the lease.

For additional information, please call the Association Office at 703-729-6680 or send an email to: pools@afhoa.net.

ASSOCIATION BOARD AND COMMITTEE DATES 2022:

Board of Trustees meet the first Tuesday of every month with the exception of July and August. The Association sends a reminder via our community notification system with the meeting date, a link to meeting agenda, and a link to join the Board meeting remotely.

Meeting dates are as follows:

March 1st, April 5th, May 3rd, June 7th, July 5th and 19th, no meeting in August, September 6th, October 4th, November 1st, and December 6th.

Architectural Review Board meet the second and last Thursday of each month with the exception of November and December. Additional information can be found on the Association website in the "For Homeowners" tab, under "Covenants and Restrictions" then "Architectural Review Board", located at the top of the homepage.

Meeting dates are as follows:

March 10th and 31st, April 14th and 28th, May 12th and 26th, June 9th and 30th, July 14th and 28th, August 11th and 25th, September 8th and 29th, October 13th and 27th, November 10th, and December 8th.

Budget and Finance meet the third Friday of every month.

Meeting dates are as follows:

March 18th, April 15th, May 20th, June 17th, July 15th, August 19th, September 16th, October 21st, November 18th, and December 16th.

The Townhome Neighborhood Committee meetings are scheduled as needed; look for an email blast with the date and time of scheduled meetings. If you have any questions or concerns about your townhome neighborhood, please email townhomecommittee@afhoa.net.

Please call the office with additional questions at 703-729-6680 or email info@afhoa.net.

Luis Rosado
tennis
ACADEMY

All Ages and Levels

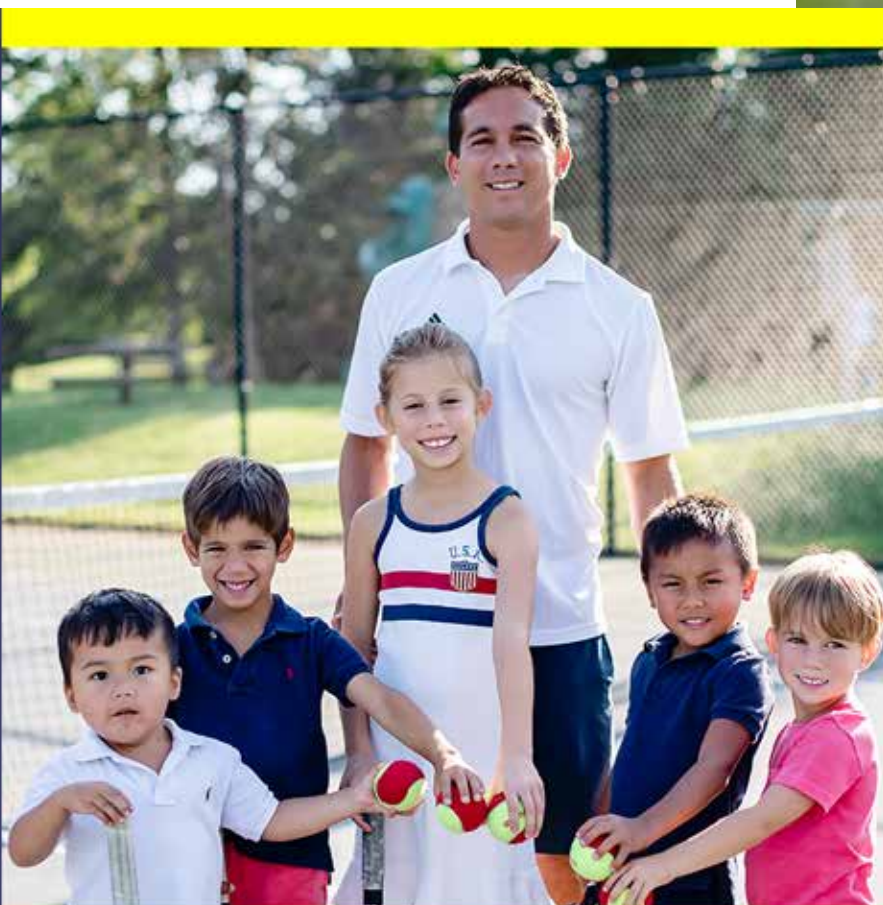
Group Classes

@ Ashburn Farm

Breezy Hill Courts

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March 1 – Mardi Gras

43811 Central Station Drive, Ashburn, VA 20147
 Location and Presented By: The Zone
 Time: 4:00 p.m. to 9:00 p.m.
<https://www.thezoneusa.com/>
 Enjoy food and drink specials for Mardi Gras at the Zone!
 March 3 – Trivia Night at Wild Wood
 1600 Village Market Blvd Southeast, Suite 120, Leesburg
 Presented By: Wild Wood Pizza
 Time: 7:00 p.m. to 9:00 p.m.
 Recurring: 3/3, 3/10, 3/17, and 3/24
 Website: <https://www.eventbrite.com/e/trivia-night-at-wild-wood-tickets-174685939347?aff=ebdssbdestsearch>
 Wild Wood Pizza believes your knowledge is anything but trivial.

March 4 – Children's Book Exchange

19455 Deerfield Abbe, Suite 101, Lansdowne
 Location: Reggio's Treehouse
 Time: 3:30 p.m. to 5:30 p.m.
 Bring one gently used children's book to grant you entry to this event and enjoy getting your hands on some great new reads!



March 5th – Battle of the Brewers

22620 Davis Drive, Suite 110, Sterling
 Location and Presented By: Beltway Brewing Company
 Time: 2:00 p.m.
 Website: www.facebook.com/events/469595428135155
 Join us as Beltway's Brewing Team squares off in a Brewing Competition.
 March 5 – Visit Animal Friends
 19249 James Monroe Hwy, Leesburg
 Phone: (703) 433-0002
 Location and Presented By: Leesburg Animal Park
 Time: 10:00 a.m.
 Website: <http://bit.ly/LeesburgAnimalPark>
 21-acres offers plenty of up-close and personal animal experiences year-round!

March 7 – Historic Encounter Day

21668 Heritage Farm Lane, Sterling
 Phone: (571) 258-3800
 Location: Loudoun Heritage Farm Museum
 Time: 10:00 a.m.
 Website: <http://bit.ly/LoCoHeritageFarmMuseum>
 Visit various stations to learn about historic cooking, butter-making, beekeeping, honey, and much more.

March 10 – Cool Clay Cats Workshop

27 Fairfax Street, Leesburg, VA 20175
 Presented By: The Clay and Metal Loft
 Location: The Clay and Metal Loft
 Time: 7:00 p.m. to 9:00 p.m.
 Learn pinch pot, sculpting techniques to make your cat a one-of-a-kind treasure!!
 March 13 – Love Loudoun A Wedding Showcase-Bartique
 18980 Upper Belmont Place, Leesburg
 Presented By: Loudoun Times-Mirror
 Time: 12:00 p.m. to 7:00 p.m.
 Email: info@thebartique.com
 Website: <http://www.thebartique.com>
 Bartique's signature mobile bars are roaming the DMV to celebrate with you! Each of our unique mobile bars have a classic, timeless feel with modern features and design.

March 17 – St. Patrick's Day at The Zone

43811 Central Station Drive, Ashburn
 Presented By and Location: The Zone
 Time: 4:00 p.m. at 7:00 p.m.
 Food Specials: \$12 Bangers & Mash, \$12 Jameson-Braised Corned Beef Brisket & Cabbage, \$8 Classic Corned Beef Reuben & Chips. Drink Specials: \$4 Green Tea Shots, \$4 Guinness, \$5 Jameson, \$6 Irish Car Bomb, and \$8 Irish Trash Can.

March 19 – The Maryland Theatre Hosts Travis Tritt

21 S Potomac Street, Hagerstown, Maryland 21740
 Phone: (301) 790-2000
 Location and Presented By: The Maryland Theatre
 Time: 7:30 p.m.
 Price: Starting at \$48.00 per ticket
 Website: <https://www.mdtheatre.org/tritt>
 Enjoy a special evening with CMA and Grammy award-winning country artist, Travis Tritt.

The Ashburn Classics will hold their monthly meeting on March 12 at the Ashburn Senior Center on Marblehead Drive at 10:15am. MASKS ARE REQUIRED. We will be celebrating St. Patrick's Day and will serve refreshments. All seniors in the Ashburn area are welcome to attend. Refreshments will be served. Also, we are continuing to donate food to Loudoun Hunger Relief. Please call 703-723-3056 for more information.



2022 Annual Inspections



The Association is in the process of planning for the 2022 “off property” annual inspections. As in the past, the Association will inform the community with a list of upcoming streets for inspection via the Association website, email blast notification each week, and will post signs indicating those streets to be inspected.

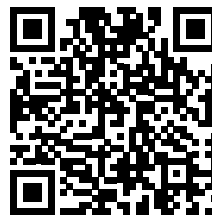
Inspectors will be utilizing public access (streets and sidewalks), rights of way, and Association Common Areas to inspect properties. The inspections will include taking photographs from off the property and making notes about any issues, concerns, or observations. An Inspection Report will be created and will note the observed conditions of the property, and any photos that were taken.

Unless Issues are observed, Members will be notified once a copy of your Inspection Report is available. Properties with Issues will be notified via letter and will include all issues, concerns and observations on the property and a timeframe to correct issues noted to enforce Association standards. Findings noted during the Off-Property Annual Inspection are limited to views available from public access (streets and sidewalks), rights of way, and Association Common Areas. These findings may not reflect the results of a resale disclosure inspection, which is an On-Property inspection. Resale disclosure inspections are required for all properties being sold in Ashburn Farm.

The Association will perform an On-Property inspection upon request and will reflect a resale disclosure inspection to notify you of any additional issues if you are considering selling your home.

Ashburn Senior Center

The Ashburn Senior Center is the 5th senior center built in the heart of Loudoun County that serves the 55+ community. We offer a variety of classes and activities designed to keep our members physically, mentally, emotionally, and socially engaged. Weekly activities include line dancing, yoga, tai chi, tech time, conversational Spanish, ukulele instruction, painting, party bridge, poker and more. There are two regulation pickleball courts with scheduled time for drop-in play and instruction. In addition, we offer many special events such as arts & crafts projects, parties, teas & socials, guest lecturers, outings and much, much more! For more information, please visit Ashburn Senior Center <https://www.loudoun.gov/5563/Ashburn-Senior-Center>.



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**ASHBURN VOLUNTEER
FIRE & RESCUE**

March 2022 Newsletter

"Chilly Days Chili Fundraiser" at Old Ox Brewery: Sat -- March 5th, 2022 starting at noon and ending at 4pm (although I would get there way before 4pm). This is not a ticketed event, however a donation at the door is encouraged. There will be several local venues supplying free samples of their chili and of course the signature War Wagon beer. Come on out, enjoy the fun and chili and vote for your favorite. Go to our website for updates: ashburnfirerescue.org/events

Prospective Members Meeting - Tues -- March 29th, 7:00-9:00pm. Learn more about volunteering with AVFRD. Operations and Admin members needed. Many benefits. See our website for more information and how to start the application process and other updates: ashburnfirerescue.org/go/volunteer/

AVFRD is Always Looking For Student Volunteers!

Ashburn Volunteer Fire and Rescue Department (AVFRD) offers high school students (ages 14 and older) opportunities to earn college application/community service credit by volunteering at our community service events such as the spring and fall open houses and pancake breakfasts. If you are interested in volunteering, please visit our website at <https://ashburnfirerescue.org/go/student-volunteers/> to sign up. As new opportunities are available, you will be notified via email.

Founders Hall - Station 6, Ashburn Road - With modern amenities and simple rental terms, this is the right choice for your event - big or small. Accessible, friendly, and fun for you, family, friends and more! for more details and information go to: founders-hall.com or email: info@founders-hall.com



FREE SHREDDING EVENT!

Hosted by

Shawna Moore - Long & Foster Realtors®

APRIL 23rd 9:00am - 12:00pm

**Location: Ashburn Farm Association
21400 Windmill Drive - Ashburn, VA 20147**



Shawna Moore

Long & Foster Realtors®

2100 Reston Parkway

Reston, VA 20191

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Office: 703-437-3800

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Library Corner

For a complete listing of Loudoun County Library, including teen and adult programs, please visit the website at library.loudoun.gov



MARCH CHILDREN'S PROGRAMMING

LCPL Literary Madness -- vote for your favorite kids' books all month!

Pre-K Skill Builders, Friday mornings 10 a.m.-noon, for ages 3-5

March 1: STEAM Club Jr.: Clouds, 4 p.m., for grades K-2

March 3: STEAM Club, 4 p.m., for grades 3-5

March 8: Play & Learn: box Creations, 4 p.m., for grades K-5

March 10: Art at the Library: Celtic Designs, 4 p.m., for grades K-5

March 15: My First Book Club: Geraldine Pu, 4 p.m., for grades K-1

March 15: Graphic Novel Book Club: El Deafo, 4 p.m., for grades 4-6

March 17: Spectacular Series Book Club: Dragon Masters, 4 p.m., for grades 2-3

March 22: Cultural Explorers: Spring Celebrations, 4 p.m., for grades K-5

March 29: Pirate Party, 4 p.m., for grades K-5

Ashburn Farm Odd Job Squad

Please consider the following young people for your odd job needs!

The Ashburn Farm Association makes no claim as to the qualifications of the below-mentioned persons.

Please be sure to update your contact information regularly. Thank you! **Odd Job Squad Form is NOW here** →



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www.deckscapesofva.com | office: 703-365-0747

f i t

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- CUSTOM PORCHES	- FIRE FEATURES	- LANDSCAPING	- OUTDOOR KITCHENS

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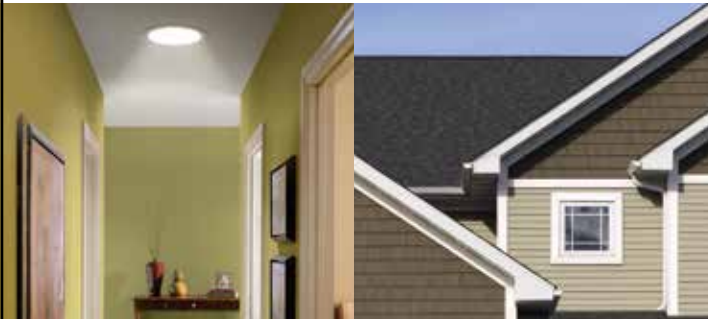


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New 2022 Advertising Information and Specifications

The following information lists the specifications for display advertising in Across the Fence. All advertising is due (copy and payment) by the **10th of the preceding month** of the issue.

Size	Price/mo	Extended Contract*
1/8 Page	\$125	\$112.50/mo
1/4 Page	\$225	\$202.50/mo
1/2 Page	\$400	\$3360/mo
Full Page	\$850	\$765/mo
Inside Cover		
1/4 Page	\$235	\$211.50/mo
1/2 Page	\$440	\$4396/mo
Full Page	\$925	\$827.50/mo

**Extended contracts refer to advertising commitments for a period of three months or more. Pre-payment of the term is required in order to take advantage of the extended contract discounts.*

An Insertion Order Form must be submitted with ad. Forms are available at the Association Office or via fax and our website. Advertiser must provide in digital form (PDF or TIF files only, PC formatted). Ad copy may be in black & white or color. Ads will run as-is; no alterations will be made by the Association. Ads exceeding the proper size reserved will not run.

Space Reservation and Payment Requirements

Ad space is limited and reserved on a first come-first served basis. Payment in full is due for ad space before the deadline (except for extended term contracts – these are due at reservation). We do not bill – pre-payment of ad space is mandatory. **Make checks payable to Ashburn Farm Association.** If payment is not received by the deadline, the space becomes forfeited. We will not refund payment due to missed deadlines for copy. Copy submitted must meet the required specifications. We will not be held responsible if copy is not submitted by the deadline even though payment has been received.

Advertising copy and payment can be mailed to:

Ashburn Farm Association
Attn: Kristen Cornwell, Editor
21400 Windmill Drive
Ashburn, VA 20147

Note: The Editor reserves the right to reject any advertisements for any reason. Ads that are deemed inappropriate or distasteful for this publication will not be run. No political advertising permitted. Advertising orders cannot be canceled after the deadline without prior arrangements. Questions can be forwarded to kcornwell@afhoa.net or 703-729-6680.



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HOW TO PLACE CLASSIFIED ADS

Classified ads (limited to 40 words maximum) must be received with payment by the 10th of each month for the following month's issue. To take advantage of the discounted rates for Ashburn Farm residents, you must provide an address and daytime telephone number to accompany your ad.

MONTHLY RATES:

- Resident Rates • Monthly - \$20.00
- Personal Ads FREE
- Non-Resident Rates • Monthly - \$35.00

ADS:

Please email ads to: info@afhoa.net

FORM OF PAYMENTS ACCEPTED

Cash and checks are accepted as payment. Make checks payable to "Ashburn Farm Association." No cancellations after the 15th of each preceding month.

MAIL TO OR DROP OFF PAYMENTS AT:

Ashburn Farms Association, 21400 Windmill Drive, Ashburn, VA 20147

FOR MORE INFORMATION CONTACT:

Editor: Kristen at 703-729-6680 or info@afhoa.net

Please Note: Neither the Ashburn Farm Association,

its Members, or the Board of Trustees recommends or endorses any advertiser. The Ashburn Farm Association reserves the right to decline any advertisement for any reason deemed appropriate. Submitted materials are the author's opinion and do not reflect the views of Ashburn Farm Association, its Members, or the Board of Trustees. For the sake of clarity or length, the Editor or General Manager may edit articles.

ESTATE PLANNING WILLS, TRUSTS, PROBATE ADMINISTRATION And TRUST ADMINISTRATION



Milton Babirak, JD and LLM
Attorney at Law
BABIRAK CARR, PC
47539 Coldspring Place | Sterling, VA
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